

Nakia Gray is an intellectual property attorney and business strategist who helps entrepreneurs build profitable and protected brands. Armed with her creative legal mind, savvy marketing skills, extensive education, and over 20 years of experience, she owns and operates Gray Legal, P.C., a modern and innovative law firm uniquely designed for digital entrepreneurship.

In 2020, Gray Legal expanded its offerings to include [www.lockedandlawyered.co](http://www.lockedandlawyered.co),- a premier online destination for entrepreneurs to make sure their business is legal, legit and overflowing with money. The online shop is full of done-for-you contract templates, online courses, and digital guides to help entrepreneurs legally protect the brands they are working so hard to build. The greatest feature of Locked & Lawyered™ is the option to purchase a legal subscription service that gives entrepreneurs peace of mind knowing they have an all-access pass to a business lawyer whenever they need one.

Having been recognized as a trailblazer in the legal online space, she founded Beyond the Bar Institute (BTBI), a personal branding and marketing consulting firm for attorneys. Through BTBI, Nakia provides coaching, support, and accountability to help attorneys who are ready to ditch the traditional law firm life to practice law on their own terms. BTBI's signature Make it Rain Online Membership gives attorneys the blueprint to be seen, heard, and paid-on their own terms.

Nakia holds a Bachelor of Science degree in Business and Marketing from the University of Maryland Eastern Shore, a Juris Doctor from Howard University School of Law, and a Master of Arts in Strategic Communication from American University.

Nakia is a highly sought-after speaker, known for giving energetic, inspirational, and educational talks around the country. She has appeared on numerous podcasts, legal panels, and conference stages, sharing her insights on a variety of topics including branding and marketing strategy, intellectual property protection, and her signature talks for attorney audiences, "Make it Rain Online: How to Catch up and Cash in on Practicing Law in the Digital Era" and "Think Like a Brand. Not Like a Lawyer."

As the digital landscape continues to evolve into an expansive marketplace, Nakia's work is needed now more than ever. She thrives on knowing that everything she does will help someone else write their own rules in business and in life. When she's not running her burgeoning empire, Nakia enjoys spending time with her family and honoring her commitment to service through her beloved Alpha Kappa Alpha, Sorority, Inc.